

Dear Community Members,

It is my pleasure to report to you on behalf of the Board of Directors that the Foundation continues to grow.

As you can read in our annual report the assets of the Foundation now stand at over \$362,000 as of 12/31/07.

We partnered with the Community Foundation of Western Massachusetts in the late summer of 2006. This partnership will allow us to increase the return on your investment in our Foundation and allowed us to increase our grant program to \$10,000 in 2007.

As we approach our major fundraising event in March we are very encouraged by the community support we continue to receive to achieve our goal of a \$1,000,000 endowment.

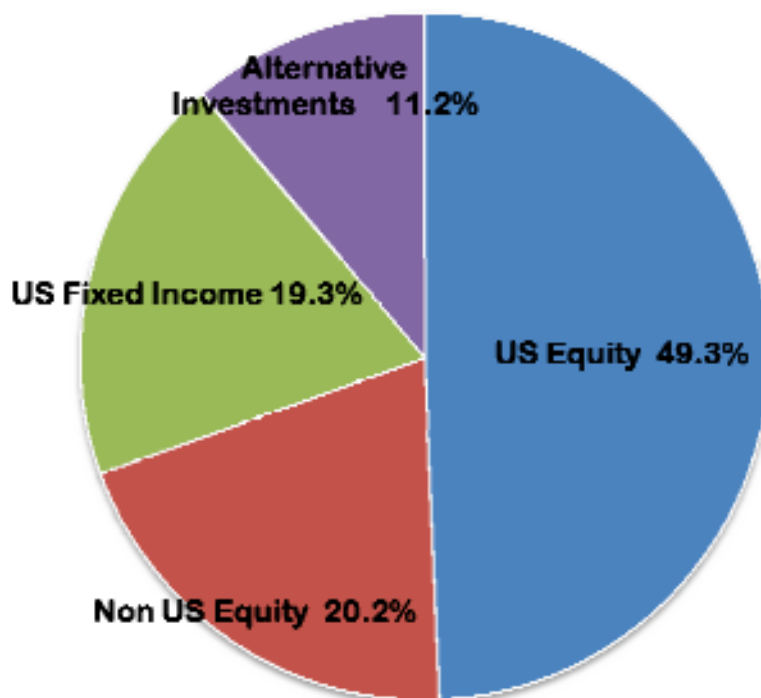
We hope this year, thanks to the many donations to our auction, to raise \$38,000 for the endowment. Thanks again to our sponsors the entire ticket price and auction proceeds will benefit ELF.

Our mission is to have a positive impact on education in Easthampton Schools and with your help our mission will be fulfilled.

Thank you on behalf of the entire Board of Directors.

Richard A Perras, President
Easthampton Learning Foundation

ELF Endowment Investments by Asset Class



| ELF - EASTHAMPTON LEARNING FOUNDATION | | | | | |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| STATEMENT OF FINANCIAL POSITION - INCOME TAX BASIS | | | | | |
| AS OF DECEMBER 31, 2007 | | | | | |
| ASSETS | | | | | |
| | 2007 | 2006 | 2005 | 2004 | 2003 |
| Current assets | | | | | |
| Cash | \$18,708.43 | \$59,350.29 | \$44,319.96 | \$48,600.25 | \$31,551.32 |
| Investments | \$335,964.77 | \$226,135.84 | \$153,703.47 | \$50,120.72 | \$0.00 |
| Payments in Transit | \$0.00 | \$2,000.00 | | | |
| Pledge Receivable, Current | \$8,000.00 | \$35,500.00 | \$35,500.00 | \$44,500.00 | \$35,000.00 |
| Total Current Assets | \$362,673.20 | \$322,986.13 | \$233,523.43 | \$143,220.97 | \$66,551.32 |
| Other assets | | | | | |
| Pledge Receivable, less current portion | \$0.00 | \$1,500.00 | \$37,500.00 | \$73,000.00 | \$97,500.00 |
| Total assets | \$362,673.20 | \$324,486.13 | \$271,023.43 | \$216,220.97 | \$164,051.32 |
| LIABILITIES & NET ASSETS | | | | | |
| Liabilities | | | | | |
| Accrued Liabilities | \$0.00 | \$2,315.00 | | | |
| Deferred Revenue | \$0.00 | \$0.00 | \$1,500.00 | \$1,000.00 | |
| Total Liabilities | \$0.00 | \$2,315.00 | \$1,500.00 | \$1,000.00 | |
| Net Assets | | | | | |
| Unrestricted | \$354,673.20 | \$285,171.13 | \$196,523.43 | \$97,720.97 | \$31,551.32 |
| Temporarily Unrestricted | \$8,000.00 | \$37,000.00 | \$73,000.00 | \$117,500.00 | \$132,500.00 |
| Total Net Assets | \$362,673.20 | \$322,171.13 | \$269,523.43 | \$215,220.97 | \$164,051.32 |
| Total liabilities & net assets | \$362,673.20 | \$324,486.13 | \$271,023.43 | \$216,220.97 | \$164,051.32 |

EASTHAMPTON LEARNING FOUNDATION

**STATEMENT OF ACTIVITIES - INCOME TAX BASIS
THROUGH DECEMBER 31, 2007**

| | <u>2007</u> | <u>2006</u> | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|---|----------------------|----------------------|----------------------|----------------------|---------------------|
| | <u>YEAR END</u> | <u>YEAR END</u> | <u>YEAR END</u> | <u>YEAR END</u> | <u>YEAR END</u> |
| Unrestricted net assets | | | | | |
| Revenue and support | | | | | |
| Cash Contributions | \$2,643.86 | \$9,102.00 | \$18,838.72 | \$18,516.00 | \$30,540.00 |
| Investment Revenue | \$55,285.47 | \$51,055.06 | \$45,296.26 | \$37,904.87 | |
| Interest Income | \$8,907.87 | \$6,974.80 | \$3,143.99 | \$201.06 | \$22.24 |
| Total revenue & support | \$66,836.80 | \$67,131.86 | \$67,278.97 | \$56,621.93 | \$30,562.24 |
| Expenses | | | | | |
| Program service | | | | | |
| Printing | \$0.00 | \$0.00 | \$0.00 | \$138.80 | \$360.00 |
| Insurance | \$714.00 | \$693.00 | \$660.00 | \$630.00 | \$600.00 |
| Investment expenses | \$8,854.45 | \$10,252.54 | \$9,415.91 | \$7,763.08 | \$0.00 |
| Grant allocations | \$14,614.83 | \$3,754.77 | \$2,142.60 | \$1,889.40 | \$0.00 |
| | <u>\$24,183.28</u> | <u>\$14,700.31</u> | <u>\$12,216.51</u> | <u>\$10,421.28</u> | <u>\$960.00</u> |
| Management & general | | | | | |
| Dues | \$200.00 | \$100.00 | \$0.00 | \$100.00 | \$130.00 |
| Insurance | \$1,094.00 | \$1,099.00 | \$1,095.00 | \$1,093.00 | \$1,050.65 |
| Investment Management | \$3,072.17 | \$374.70 | | | |
| General | \$224.57 | \$1,606.23 | \$183.00 | \$138.00 | |
| Professional Fees | \$2,576.00 | \$2,500.00 | \$1,480.00 | \$1,700.00 | |
| | <u>\$7,165.74</u> | <u>\$5,679.93</u> | <u>\$2,758.00</u> | <u>\$3,031.00</u> | <u>\$1,180.65</u> |
| Total expenses | \$31,349.02 | \$20,380.24 | \$14,976.51 | \$13,452.28 | \$2,140.65 |
| Non-Operating Activities | | | | | |
| Not realized and unrealized investment gains | \$5,014.29 | \$5,896.08 | | | |
| Total assets released from restriction | (\$29,000.00) | (\$36,000.00) | (\$46,500.00) | (\$23,000.00) | \$0.00 |
| Total Non-Operating Activities | \$34,014.29 | \$41,896.08 | \$46,500.00 | \$23,000.00 | \$0.00 |
| Increase in unrestricted net assets | \$69,502.07 | \$88,647.70 | \$98,802.46 | \$66,169.65 | \$28,421.59 |
| Temporarily restricted net assets | | | | | |
| Revenue and support | | | | | |
| Pledge contributions | \$0.00 | \$0.00 | \$2,000.00 | \$8,000.00 | \$132,500.00 |
| Assets released from restriction | (\$29,000.00) | (\$36,000.00) | (\$46,500.00) | (\$23,000.00) | |
| Increase (decrease) in temporarily restricted net assets | (\$29,000.00) | (\$36,000.00) | (\$44,500.00) | (\$15,000.00) | \$132,500.00 |
| Total Increase in net assets | \$40,502.07 | \$52,647.70 | \$54,302.46 | \$51,169.65 | \$160,921.59 |
| Net assets, beginning of year | \$322,171.13 | \$269,523.43 | \$215,220.97 | \$164,051.32 | \$3,129.73 |
| Net assets, end of year | \$362,673.20 | \$322,171.13 | \$269,523.43 | \$215,220.97 | \$164,051.32 |